

Respondent A response to call for information questions

Request for information question	Respondent A response
<p>1. Do you think the interests of postal service users are currently being met? If not, please explain what changes you think should be made, with supporting evidence.</p>	<p>Yes, most part: However, the diversification and investment of Jersey post into areas of less expertise – seems to have resulted in the core postal product being neglected. (Woodside logistics, FedEx operation distribution)</p>
<p>2. Do you consider the current scope of the universal service obligation will remain appropriate going forward? If not, please explain what changes you think should be made, with supporting evidence.</p>	<p>-</p>
<p>3. What regulation do you consider is needed for postal services going forwards, this includes a consideration of the role of competition? Please explain any changes you think should be made to the existing approach, with supporting evidence.</p>	<p>We believe that there should be a licence restriction on the products that fall outside of 'postal services' offered by Jersey post.</p> <p>Much the same as the restrictions imposed on other licensees when offering a mail solution within the market place. If the above is not in scope of the authority – The revenue limit placed upon other licensees for their postal service products, should be removed.</p>
<p>4. To what extent do you consider the Authority should consider the identified wider influences on postal services in its strategic review? Please explain if there are any particular areas which should receive greater focus, with supporting evidence.</p>	<p>Taking into account the postal trends over recent years - and letters being replaced by packets and parcel shipments. The crossover of mail services with the courier industry is ever more prevalent. Considering this, we believe the JCRA should consider a larger consultation audience of the respective industries / companies that fall into the scope of focus.</p> <p>Notably, with the States of the Jersey as sole shareholder of Jersey Post - the financial and competitive advantage over smaller local businesses working in an industry with increased competition and retracting margins, needs serious consideration. Allowing postal operators to represent, operate and sell express courier services – endangers consumer choice and should the impact be significant enough, eventually monopolise the industry locally.</p>
<p>5. Do you have any other comments in response to this Call for Information? If so, please provide your views with supporting evidence</p>	<p>No</p>