

C-014 Jersey Post, Woodside Logistics Response A

Sent: 07 January 2021 09:26

To: JCRA Info <info@jcra.je>

Subject: C014 Jersey Post, Woodside Logistics'

Dear Sirs,

I am concerned at the proposed acquisition of Jersey Post and Woodside Logistics.

This transaction will or has a significant risk of distorting price and the market.

Currently Jersey Post runs Ship2Me, which as you know is a service for arranging for delivery to Jersey where the UK or EU vendor does not ship to Jersey. Woodside offers a competing proposition. I know from recent experience that Woodside is a) cheaper / better value, and b) easier to use.

I believe that these are the two biggest businesses in Jersey offering this service and you will allow Jersey Post, a state owned monopoly, to further consolidate their monopoly . There would also be insufficient competition on the Island (I do not believe BookMySpace are big enough to compete). As a result there would be no organic competition on price. Jersey Post could increase prices for Ship2Me in the knowledge that there is no competition on the Island.

This is not in the interests of consumers on the island.

Yours faithfully