



## Wholesale Broadband Services - 50 and 100Mbps

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### Call for Information

## Channel Islands Competition and Regulatory Authorities

**Homenet** have placed their answers within  
your list of questions in **Red** for ease.

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## Annex 2 – Summary of consultation questions

**Question 1:** Does the respondent agree that the States of Jersey Policy is clear in its statement requiring “that wholesale access seekers get access to wholesale products, which allow access seekers to compete based on differentiated retail services”? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES We Agree the Policy Clear in its statement.**

**Question 2:** Does the respondent agree that JT should be required to reinstate the 100Mbps wholesale broadband service? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to

this matter to inform the Authority’s considerations and next steps. **YES**

**Question 3:** Does the respondent agree that JT should be required to introduce a 50Mbps wholesale broadband service? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES**

**Question 4:** Does the respondent consider that, if JT includes (a) the 100Mbps and (b) the 50Mbps in its wholesale broadband product portfolio, this would meet the respondent’s requirements for wholesale products in order to effectively compete in the market with differentiated retail services? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and

assessment relating to this matter to inform the Authority’s considerations and next steps. **NO We believe and can prove through customer uptake that there is a requirement for a 20Mbps, 10Mbps and even a 5Mbps Service. We have 2067 customers taking these services currently via our alternate product sets.**

**Question 5:** Does the respondent agree with The Authority’s conclusion that the potential introduction of (a) a 100Mbps and (b) a 50Mbps service does not require any product development and impacts only on systems? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations

and next steps. **Yes these products have both been available until the forced increases in speeds by JT therefore should be reinstated easily.**

**Question 6:** Does the respondent consider that if a decision were made by the Authority to direct JT Wholesale to introduce (a) the 100Mbps and (b) the 50 Mbps wholesale broadband services, this should be undertaken within 3 months of the completion of the Authority’s statutory process on this matter? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **NO we believe that 1 Month is sufficient.**

**The longer they are given the more impact it has on the less well off and vulnerable people who are struggling to pay for these forced price increases.**

**Question 7:** Does the respondent agree that the potential 50Mbps wholesale broadband service should be priced at £16.23 per month? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES However we believe the actual cost bast upon the costs of an efficient operator and the fact that line rental is paying the the access charges. However for speed we are inclined to agree.**

**Question 8:** Does the respondent agree that the potential 100Mbps wholesale broadband service should be priced at £17.84 per month? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES However we believe the actual cost bast upon the costs of an efficient operator and the fact that line rental is paying the the access charges. However for speed we are inclined to agree. We also believe that the 20Mbs should be available at £13.62 10Mbps at £12.50 and a 5Mbps service at £11.40 are all requirements.**

**Question 9:** Does the respondent agree that it is appropriate that the potential wholesale prices included in this Call for Information should remain fixed for a period of three years? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **YES**

**Question 10:** Does the respondent agree that JT Wholesale should enter into a consultation process to remove the 50, 100 and 250Mbps service only following the successful introduction of a Bitstream service? If the respondent has alternative views or evidence the respondent is asked to explain those and provide all of its analysis and assessment relating to this matter to inform the Authority’s considerations and next steps. **No. If True competition is required both services should be available that way there is an option for any new entrants to the market.**