

**Sent:** 04 February 2010 10:52

**To:** Paul Hamilton

**Subject:** "Comments on Jersey Post: Proposal to introduce Size-Based Pricing Consultation Paper"

Dear Mr Hamilton,

“Comments on Jersey Post: Proposal to introduce Size-Based Pricing Consultation Paper”

I read with amazement that Jersey Post are once again hitting where it hurts to a number of small enterprises in Jersey that sell small items worldwide and include the postage in the sale.

We had the "Small Packet" service removed a couple of years ago by JP as they then indicated that the Royal Mail were removing this service. Royal Mail have not as yet done this; so already the UK sellers have an advantage over small enterprises here in Jersey with many items costing nearly twice as much to post abroad.

I send many very low value items away under 100 grams at present costing 42p to post this will now rise to £1.30 under their proposals as the items are just over 25mm with packaging and it does not need a mathematician to tell you that is more than 27%; it is in fact several hundred percent increase. It is absolutely and utterly crazy.

How do they then justify giving a 3 Day service to the island saying it will reduce the amount of postal deliveries, when I would imagine most post delivered here is from the UK. Will this (the UK Post) be then held till the Customers local mail is delivered 3 days later. This is another smokescreen with JP trying to justify the increases overall sneaking in the highest prices in the backdoor. Pacify a few of the locals with a low Jersey rate and hammer everyone else!

We have a great service locally with Postal Workers giving us an amazing friendly and efficient service. I am aware all business have to be careful with outgoings but they have to be fair on charges also. Jersey Post should look at administration costs from the very top first before pricing any customer out of the market.

JP should look at the ratio of management to "General Staff", and get that in proportion first. Stop the crazy bonus's which I am sure are paid to top management and the high indexed linked pensions to them which are helping to cripple JP and the Jersey economy as a whole.

I notice that JP did not publish the proposed increased figures, found detailed on this site, in the Evening Post; just a very subtle indication of percentages only, was this running scared of criticism.

I am shocked and very disappointed with Jersey Post and hope this mail goes someway to holding them to account.

Should I hold my breath and hope for some improvement in these proposals??.....there again as I suppose as it is almost certainly a done deal then holding my breath long enough will solve the problem once and for all, for me.

Regards Graeme Blampied