

Louise Read

From: Paul Hamilton
Sent: 09 March 2010 09:18
To: Louise Read
Subject: Size based pricing - Anonymous response

Consultee wishes to remain anonymous

Dear Paul,

I read with absolute horror the proposed price changes from Jersey Post, especially the increase from 42p to £1.30 for a small packet, of which I send out 200 a week, adding circa £10,000 a year to my operating costs.

Small local business trying to trade with the mainland already have a total nightmare. Everyone thinks the VAT threshold is great, which it is for the likes of play.com etc but for us it's not easy. Jersey Post do everything they can to get us to take our mail to the harbour, but there are hidden problems with this they hide. Firstly it's a slower service – 3-5 days, which is also outside their performance figures, so there is no come back at all. Secondly the reporting you have to do, and technology required is immense, circa £20k was the estimate we had for implementing their sorting requirements. If you send recorded and take to the harbour, you are given no compensation if the item is lost.

If you want to be part of the vat scheme, you are forced to use jersey post, so you cannot use a courier unless you are prepared for your goods to be impounded and a customs handling surcharge of £20 per item.

In the uk I can send a parcel anywhere in the uk of upto about 10kg for £5.95 using any number of services such as parcel2go, dhlexpress, citylink. In Jersey this services costs triple. We just about make this up with the savings for the smaller items.

If these changes come into place the only option we will have is to either shut down our mail order business or look at risking breaking the law and sending all mail over to the uk on a pallet for £45 using a haulier, then getting someone to post it all from the uk.

I would also like to point out that we were sold a franking machine by a recommended jersey post agent for £1600 last year that is not compatible with sizing, so this means we would have to spend a further £3500 on a new one that is.

For the sake of genuine small jersey businesses, not the large plcs exploiting Jersey Post and our vat status I ask you not to allow Jersey Post to introduce this.

Thanks