

Dear Paul

I write in support of the proposed licence for Citipost to operate out of Jersey.

It presently costs us £5.64 to send a kilo of goods to UK mainland with Jersey Post and this is before the proposed price increases for size based pricing. In comparison Citipost will offer the same service with collection and delivery to the UK for £2.15 for the same weight.

How can we, as a Jersey business, afford to oppose Citipost's healthy competition to Jersey Post?

Jersey Post proposed 3 years ago that it had to change its business model to reflect the decline in tangible post. I do not feel that it is reasonably fair for Jersey Post to declare that the competition from Citipost will be responsible for a decline in service and subsequent redundancies. Surely re-modelling would need to happen as a course of keeping with modern times and with what works for Jersey Post and its customers.

As the Director of a growing ecommerce business, Jersey should be encouraging the best options available to encourage enterprise & export. The Jersey Enterprise Board already offer export grant initiatives and encourage business growth & development. With these fantastic opportunities and schemes in place having an affordable alternative to Jersey Post will only help foster enterprise and export for the Jersey economy.

Thank you for your kind attention, with best regards, Philippa Headdon

Best Regards
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