

Dear Paul,

I would like to express my views, with regards to Jersey post competition. I believe it is essential to the continuation of Jersey's fulfilment industry that other postal carriers be allowed to operate within the Island. Without the introduction of competition and with the continual and unnecessary price increases by Jersey post, it is only a matter of time until fulfilment businesses will relocate outside of Jersey. Quite simple Jersey Post has and is subjecting a profitable sector of its business (fulfilment) in order offset the short comings and massive marketing investments into less profitable areas of its business (Shiptome is a prime example). Even should Jersey Post reconsider its recent pricing hikes, the fact remains that the fulfilment industry will not remain in Jersey should competition be prevented access.

Kind Regards

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