

FROM ANONYMOUS 1

Mr Webb

I would like to make the following points:

- To my mind the move to introduce competition into the postal market is quite correct and you should hold to your course
- If there is no competition, Jersey Post's monopoly and high pricing strategy will drive valuable business and employment from the island
- The same arguments as you presented in Tuesday JEP regarding telecommunication hold in spades for "fulfilment" and export -related business using postal services
- Jersey Post has an inflated cost structure and at times behaves more like a workers' co-operative rather than a business
- If the States want to subsidise the delivery of mail to the parishes, then it should do so, but not at the expense of business "consumers"
- Whatever arguments that the unions put forward that they were surprised by your decision are clearly incorrect. Bob Jones made the point well in Tuesday's JEP: the business has been preparing for this since 2006
- I am not sure how Jersey Post can complain about increased competition when they themselves are "diversifying" into other markets. Perversely, I suspect that their expansion costs will be borne by the existing commercial customer base

Regards